In this contribution, organisational performance measurement models are reviewed to determine to what extent they can also be used as an instrument for poverty alleviation. In this paper, we explore the organisational performance models. We start with a review of general performance measurement in private and public sectors and then we focus on performance measures in the water sector. It is concluded that the performance measurement models reviewed can be applied in the water and sanitation sector as well, but it is a challenge to make them pro-poor..